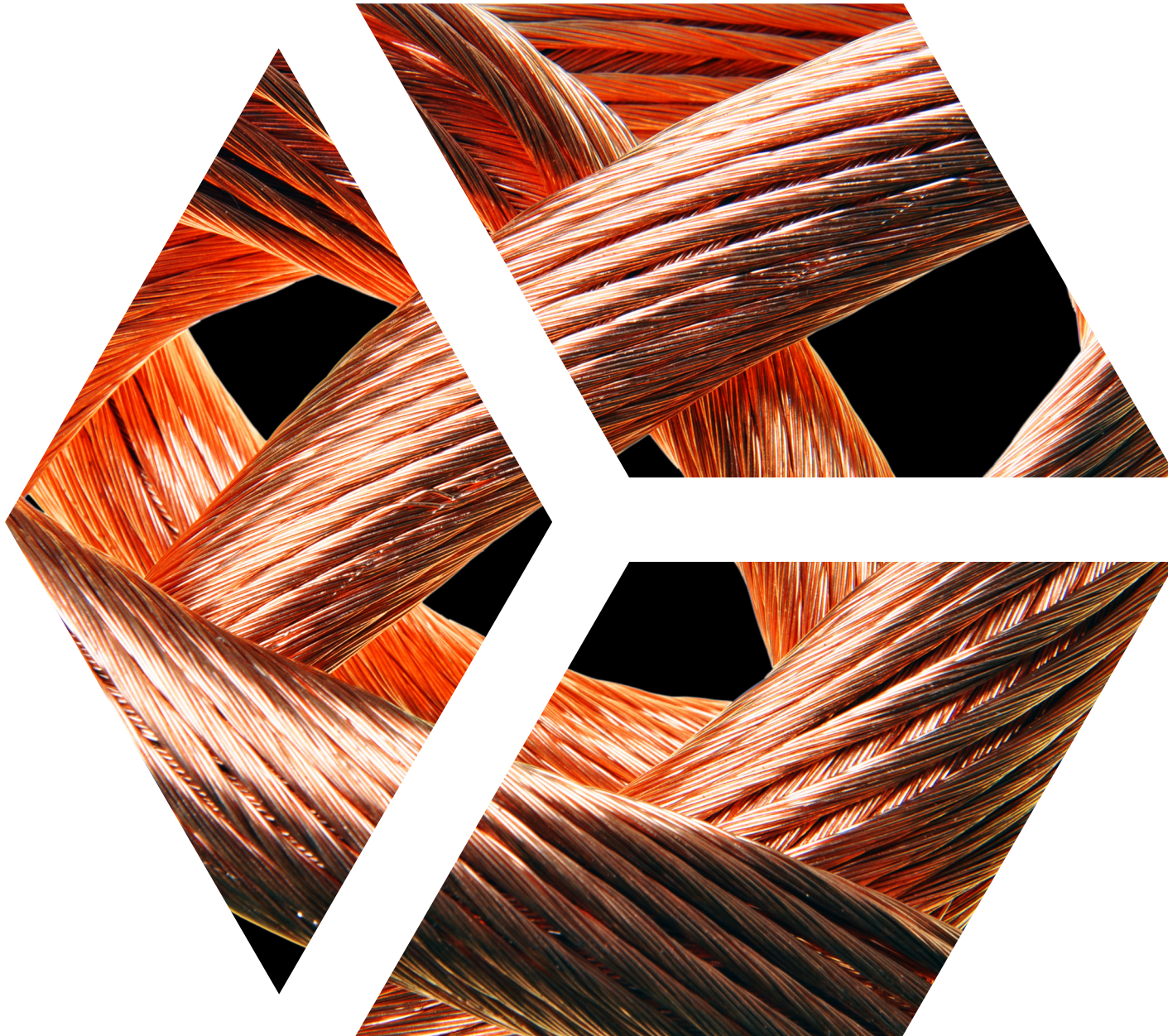
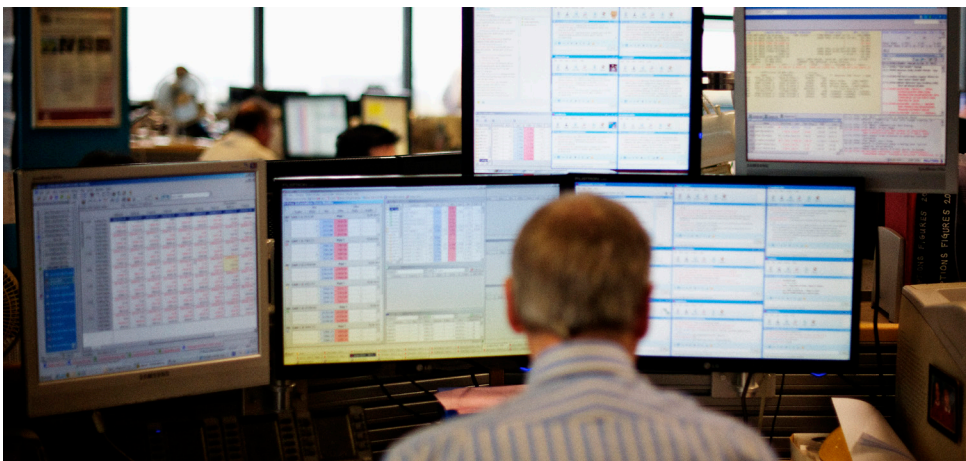


EXPERT GUIDE
OPTIONS

Brought to you in plain English by Triland Metals





Options are an extremely flexible financial tool which can be tailor-made to suit the requirements to create or protect a market position for many scenarios.

The London Metal Exchange (LME) has traded options in their current form, give or take, since the 1980s, and at Triland we have run an options volatility risk book since 1992. The LME uses the Black 76 formula for calculating marked to market premium valuations for revaluation purposes.

The LME Option Format

The purchaser (taker) of an option pays a premium, normally payable in full the next banking day, to buy (call option) or to sell (put option) at an agreed price (strike price), on a pre-set date (expiration date) for delivery / settlement (prompt date) on an amount of metal agreed at the time of trading (trade/business date). The holder of an options position only risks the amount he has paid out in premium yet his profit potential is unlimited, unless a leg is lifted by trading against the option. The seller (grantor) of an option will receive the premium from the buyer the following day. Unless a leg is lifted by a trade in the underlying market, counteracting the option direction, the loss potential is unlimited; in this way the seller's profit potential is limited to the premium income alone.

With options traded through the LME Clear system, the expiration date is the first Wednesday of the required month with the prompt / settlement date set at the third Wednesday of that month. This coincides with the monthly structure of the third Wednesday prompts of the underlying on the LME. All LME options are European-style, which means that they can only be declared on the expiration date (and any payments due made on the prompt date), as opposed to an American-style option which can be declared at any time up to and including the expiration date.

Outside the clearing system it is possible to trade LME-style options with any expiration date (any specific date), prompt date or strike price combination. This or any other tailor-made option is known as an over-the-counter option (OTC) and will incur counterparty credit risk, so requiring a principal to principal client / credit risk agreement adhering to the guidelines of the Financial Conduct Authority, the LME's regulatory body.

TAPOs – Traded Average Price Options

The LME also has Asian-style, cash-settled contracts known as TAPOs (Traded Average Price Options). These work in the same way as the standard LME options but are cash settled (no physical metal delivery takes place) against the average cash price of the option month traded.

If a client had bought 500 m.t. (20 lots) of an August \$5,500 put at \$50 premium (\$25,000 premium paid, as an LME European option, on the next dollar banking day) and the known cash copper average for August was \$5,000, (calculated by totalling the official cash settlement, second AM ring sellers price, for each day and divided by the number of days in the sampled month), the client would receive on the prompt date a profit of \$500 per m.t. (+\$250,000) showing a total profit, less the premium originally paid (\$25,000), of \$225,000.

As it is based on a monthly average and has no physical delivery, this style of option is very attractive to the hedger. Producers and fabricators, pricing metal in and out based on the monthly average settlements of the LME, find Asian options fit very well with put / call price protection or min max (risk reversal) strategies.

What Determines an Options Price?

At Triland we mainly manage our options risk by utilising the mathematical derivatives of an option by volatility hedging rather than the directional premium bias that a market user would use.

That said, it is important to understand the factors that affect an options premium value:

1. The underlying price of the metal linked to the prompt date (**Delta**).
2. The strike price in relation to how close to the underlying price it is.
The closer (**deeper in the money**) a strike selection is the higher the premium will be.
3. The life of the option – how much time there is to the expiration date (**Theta**).
The more time value an option has, the more expensive the premium.
4. The risk-free interest rate in the underlying currency (**Rho**).
5. Predicted market volatility or implied volatility (**Vega**). This is a freely quoted instrument of market activity. The more volatile a market, the higher the premium will be.

Disclaimer:

The material in this document (the 'Material') has been issued in the United Kingdom by Triland Metals Limited ('Triland') which is incorporated in England & Wales with company number 1011637. Its registered office is at MidCity Place, 71 High Holborn, London WC1V 6BA. Triland is authorised and regulated by the Financial Conduct Authority, 12 Endeavour Square, London, E20 1JN ('FCA').

Triland (or any director or employee of Triland) may trade for its own account as principal, may have long or short positions in commodities or instruments or any related instrument mentioned in the Material. Brokerage or fees may be earned by Triland or persons associated with it in respect of any business transacted by it in all or any of the commodities or instruments referred to in the Material. The commodities or instruments referred to herein are not suitable for all investors and involve the risk of loss. Futures, in particular, are a leveraged investment and carry a substantial risk of loss. The "gearing" or "leverage" often obtainable in futures means that a small deposit or down payment can lead to large losses and that a relatively small movement can lead to a proportionately much larger movement in the value of an investment, and this can work against the investor.

The Material is being made available for information purposes only. It must not be copied or further distributed to any other persons or for any purpose. The Material is neither an offer to buy or sell, nor the solicitation of an offer to buy, sell or subscribe for any investment or any commodity referred to in the Material. Any trademarks, logos, trade names, product names, copyrights and any other intellectual property rights (whether registered or unregistered) displayed in this publication (together, the 'IP Rights') are the property of Triland or their respective owners. The use or exploitation of any nature of any of the IP Rights is strictly prohibited and all rights in the IP Rights are reserved by Triland or their respective owners (as applicable).

The Material is not intended to be a financial promotion and does not constitute, and should not be construed as, investment advice, an offer, invitation, solicitation or a recommendation to buy or sell or to exercise any rights in relation to any investment or any commodity referred to in the Material and it does not take into account any objectives, financial situation or needs of any person or entity. Neither this publication nor anything in it shall form the basis of any contract or commitment. The provision of any services by Triland to any person or entity is subject to Triland's client acceptance procedures and the client entering into a legally binding agreement with Triland in relation to those services. Any recipient of this publication should make its own independent assessment and investigation in respect of the matters contained in this publication, after seeking advice from such professional advisers as such recipient deems necessary and appropriate.

The Material is derived from sources Triland believes to be reliable but which have not been independently verified. Triland makes no guarantee of the accuracy and completeness of factual or analytical data and is not responsible for errors of transmission or reception, nor shall Triland be liable arising out of any person's reliance upon this information. All charts and graphs are from publicly available sources or proprietary data. No representation or warranty, express or implied, is made in relation to the fairness, accuracy, correctness, completeness or reliability of the information, opinions or conclusions expressed herein or otherwise forming part of this publication. Any views expressed in this publication are those of the author and those views may differ from the views of Triland. Neither Triland nor any director or employee of Triland assumes any responsibility or liability of whatever nature for any error, omission, inconsistency or inaccuracy of whatever nature contained in this publication or for any damages or losses arising out of any person's reliance on the information contained in this publication.

The information and opinions in the Material are given by Triland as part of its internal research activity and not as manager or adviser of any assets or investments. The Material constitutes marketing communication. The Material further constitutes non-independent research and has not been prepared in accordance with any legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of the investment research.

The Material is not intended for the use of and Triland does not provide services or transact with: (i) any person or entity in any jurisdiction that is not a "professional client" or an "eligible counterparty" (as such terms are defined in the relevant rules issued by the FCA from time to time); (ii) any person or entity in the United States of America that is not an "eligible contract participant" within the meaning of the Commodity Exchange Act (as amended by the Commodity Futures Modernization Act of 2000); or (iii) any person or entity in the Republic of Singapore that is not an "accredited investor", an "expert investor" or an "institutional investor" (as such terms are defined in the Securities and Futures Act (Chapter 289) of Singapore). This publication is not intended for distribution to any person or entity that does not satisfy the criteria for the foregoing classifications (as applicable).

Important Notice:

In the event you are authorised to disseminate the Material to any other person, the Material may only be passed on to any person if that person is of a kind described in Article 19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005 or otherwise pursuant to exemptions in Section 21 of the Financial Services and Markets Act 2000 ('FSMA'). Triland does not provide services to retail clients. In addition, no person who is a person authorised under FSMA may issue or pass on this document, or otherwise promote Triland, to any person in the United Kingdom other than under the rules of the Financial Conduct Authority applicable to such authorised persons.
